

TTP

**CASH
Buyer
PACK**

By Real Estate Coach
Brent Daniels of Talk To People

TIPS FOR FINDING A CASH BUYER FOR YOUR NEXT DEAL

 **Find recent/nearby flips on major home search sites, call the listing agent and say:**

“Hey, congrats! Your remodel in (LOCATION) looks amazing... are you looking to pick up any more off market properties in the area?”

 **Use TTP Data powered by PropStream to pull a list of recent/nearby cash buyers... skip trace and call them and say:**

“Hey, I just picked up an amazing off market property close to one you bought in (LOCATION)... and I was wondering if you would be interested in another great deal in the area?”

 **Join local real estate investing Facebook Groups and post the following:**

“Hey Everyone, please help — I just put an amazing off market property under contract in (LOCATION)... who do you know that buys flips or rentals in the area... someone who’s cool to work with, super ethical, and will make the transaction go smoothly for everyone? Thanks!”

MORE TIPS FOR FINDING CASH BUYERS



Find local real estate investors on LinkedIn, send them a request to connect, make contact, and add them to your cash buyer list!



Find flips in progress while you're Driving For Dollars (look for dumpsters in the driveway). If you see someone working on the property, approach them and say:

"Hey, I'm out there in the market every day being super proactive looking for off market properties and I wanted to know if next time I find a great opportunity, if you want me to let you know about it?"



Find out when/where your local foreclosure auction is. After the sale, approach any active bidders and say:

"Hey, I'm out there in the market every day being super proactive looking for off market properties and I wanted to know if next time I find a great opportunity, if you want me to let you know about it?"

